

UNIVERSITY
of GUELPH

CO-OPERATIVE
EDUCATION &
CAREER SERVICES

2017 Careers in the Real Estate Industry - Networking & Job Fair Guidebook



Careers in the
Real Estate Industry -
Networking & Job Fair

Wednesday, November 1st, 2017
Peter Clark Hall, University Centre
11:00am - 3:00pm

www.recruitguelph.ca

Careers in the Real Estate Industry – Networking & Job Fair 2017

Photographer
Free
Professional
Headshots

14.
Allied
Properties
R.E.I.T

15.
Oxford
Properties
Group

16.
Municipal
Property
Assessment
Corp. (MPAC)

17.
Antec
Appraisal
Group

18.
Minto Group

10.
Realty
Executives
Complete
Properties
Inc.

11.
Skyline Group
of Companies

12.
Tiree Facility
Solutions Inc.

13.
Homestead
Land Holdings
Limited

6.
Avison Young

7.
Mattamy
Homes
Limited

8.
Appraisal
Institute of
Canada
(AIC)

9.
Metropolitan
Commercial
Realty Inc.

Employer
Lunchroom

1.
Colliers
International

2.
CBRE Group
Inc.

3.
CLV Group

4.
RioCan
Management
Inc.

5.
Altus Group

Registration
Table

Entrance
Peter Clark Hall



CO-OPERATIVE
EDUCATION &
CAREER SERVICES

Organization	Booth Number
Appraisal Institute of Canada (AIC) – Ontario	8
Allied Properties R.E.I.T	14
Altus Group	5
Antec Appraisal Group	17
Avison Young	6
CBRE Group Inc.	2
CLV Group	3
Colliers International	1
Homestead Land Holdings Limited	13
Mattamy Homes Limited	7
Metropolitan Commercial Realty Inc.	9
Minto Group	18
Municipal Property Assessment Corp. (MPAC)	16
Oxford Properties Group	15
Realty Executives Complete Properties Inc.	10
RioCan Management Inc.	4
Skyline Group of Companies	11
Tiree Facility Solutions Inc.	12

Appraisal Institute of Canada (AIC) - Ontario

AIC-ON: Proudly serving appraisal professionals within Ontario. The Appraisal Institute of Canada-ON (AIC-ON) is the provincial association of the Appraisal Institute of Canada (AIC) within Ontario. Established in 1960, AIC-ON represent approximately 2200 members and delivers AIC's member programs and services within the region. AIC-ON's objective is to serve the profession and the public by implementing policies and programs to ensure members interests are advanced and the public is adequately protected.

Website: www.aicanada.ca **Booth Number:** 8

Allied Properties R.E.I.T.

Allied owns and manages a portfolio of mainly Class I (Innovative -Industrial) office properties in the urban areas of Toronto, Montreal, Calgary, Quebec City, Ottawa, Kitchener, Winnipeg, and Vancouver.

Operating as a publicly accountable real estate investment trust, we use our expertise to expand and evolve as an owner, manager, and developer of urban office environments that enrich experience and enhance profitability for our tenants and unitholders. We look for people who want more than just doing a job, who want to thrive in a dynamic environment and value the opportunity to learn and grow. We provide great opportunities for people with leadership potential, and encourage professional growth and development at all levels through career progression, new work experiences, and training. Opportunities exist in a number of operational focuses: Property Management, Accounting, Leasing, Development, Acquisitions, Asset Management, Technology, and Human Resources.

Allied's core values are Respect, Teamwork, Creativity, Focus, Enthusiasm, and Community Building. These are the foundation of our business practices. They are integral to everything we do, define who we are as a company, and are the basis for our high standards of collaboration within our teams and partnerships in our industry. Allied offers high quality, collegial and innovative work environments across the country which foster creative thinking and effective teamwork. We provide people with the resources and tools they need to excel in their area of expertise. Come meet us at the Career Fair and bring your resume or business card with you. We look forward to meeting you there!

Website: <http://alliedreit.com/current-openings/> **Booth Number:** 14

Altus Group

Altus Group is a leading provider of independent advisory services, software and data solutions to the global commercial real estate industry. Our businesses, Altus Analytics and Altus Expert Services, reflect decades of experience, a range of expertise and technology-enabled capabilities. Our solutions empower clients to analyze, gain market insight and recognize value on their real estate investments. Headquartered in Canada, we have approximately 2,300 employees around the world, with operations in North America, Europe and Asia Pacific.

We are at the center of what drives the real estate industry and continue to break ground every day with innovative solutions and best practices that touch every aspect of the real estate life cycle.

Website: www.altusgroup.com **Booth Number:** 5

Antec Appraisal Group

Join our team! Antec Appraisal Group is a leader in real estate valuation and consulting services in Southern Ontario with offices in Burlington, Hamilton, Toronto, Waterloo and Durham/Kawartha. Our Burlington, Durham/Kawartha, Toronto and Waterloo offices specialize in ICI (Industrial, Commercial and Investment) property appraisals. Our Hamilton and Durham/Kawartha offices offer residential appraisals. We often have job openings for full time/part time/co-op as the demand for real estate appraisal continues to grow.

Website: www.antecappraisals.com **Booth Number:** 17

Avison Young

Avison Young is the world's fastest growing commercial real estate services firm. Headquartered in Toronto, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 2500 real estate professionals in 75 offices, providing value-added, client centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial and multi-family properties.

Website: http://www.avisonyoung.com/en_CA/ **Booth Number:** 6

CBRE Group Inc.

CBRE Group, Inc. (NYSE:CBG), a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world's largest commercial real estate services and investment firm (based on 2016 revenue). The company has more than 75,000 employees (excluding affiliates), and serves real estate investors and occupiers through approximately 450 offices (excluding affiliates) worldwide. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services. In Canada, CBRE Limited employs over 2,000 people in 22 locations from coast to coast.

Website: www.cbre.ca **Booth Number:** 2

CLV Group

CLV Group Inc, together with InterRent REIT, offers a variety of career opportunities for enthusiastic, dedicated individuals with an interest in real estate sales, property management and/or development. CLV's portfolio spans more than 18 cities throughout Ontario and Quebec. Our workplace culture is entrepreneurial and fast pace. We have fun, collaborate and challenge ourselves every day. We are a well established and growing company offering career advancement and management opportunities.

CLV Group's management training program offers you hands-on training in sales, marketing, administration, operations and real estate finance. The program begins with the role of Customer Care Coordinator (CCC) and is focused on skills development related to each core competency listed above with an emphasis on service excellence, sales and marketing. Through skills based training, experiential learning and professional development courses, you can be on a path to career advancement in property management, sales management, acquisitions and/or asset management depending on your area of interest and expertise.

Website: www.clvgroup.com www.interrentreit.com **Booth Number:** 3

Colliers International

Colliers International Group Inc. (NASDAQ and TSX: CIGI) is an industry-leading global real estate services company with 15,000 skilled professionals operating in 68 countries. With an enterprising culture and significant employee ownership, Colliers professionals provide a full range of services to real estate occupiers, owners and investors worldwide. Services include strategic advice and execution for property sales, leasing and finance; global corporate solutions; property, facility and project management; workplace solutions; appraisal, valuation and tax consulting; customized research; and thought leadership consulting.

Colliers professionals think differently, share great ideas and offer thoughtful and innovative advice that help clients accelerate their success. Colliers has been ranked among the top 100 global outsourcing firms by the International Association of Outsourcing Professionals for 12 consecutive years, more than any other real estate services firm.

We have opportunities for those looking for potential Internships, Co-ops and full-time.

Website: www.collierscanada.com **Booth Number:** 1

Homestead Land Holdings Limited

Founded in Kingston in 1954, Homestead Land Holdings Limited has grown to become one of Canada's largest and most respected owners of multi-residential apartment buildings. The founding principles of the company are still in place today, which are to provide residents with affordable, secure housing with a standard of care in which we would treat our own family members.

We are seeking highly motivated students and graduates of the Real Estate and Housing Program for co-op and full-time trainee roles in Residential Property Management.

Website: www.homestead.ca **Booth Number:** 13

Mattamy Homes Limited

Experience the Mattamy Way. In 1978, Mattamy Homes built and sold a single home. Since then, 90,000 families are enjoying life in our homes and communities, and Mattamy has become the largest privately owned homebuilder in North America. From the very beginning, Mattamy has been a special place for our customers and for our employees.

We have full-time and co-op opportunities available in Milton and Vaughan:

Land Development Coordinator - Vaughan

Land Development Coordinator - Milton

Urban Infill Project Coordinator - Vaughan

Website: <https://mattamyhomes.com/> **Booth Number:** 7

Metropolitan Commercial Realty Inc.

Metropolitan is a Toronto-based commercial brokerage. Founded in 2006, we are the premier independent brokerage offering a range of specialized services to public, institutional, and private companies and individuals. We help our clients maximize the value of their real estate holdings during the entire life cycle of property ownership, from acquisition to leasing to disposition. We are currently looking for passionate individuals looking to enter the fast-paced world of commercial real estate brokerage. All positions are full-time and 100% commission based.

Website: www.metcomerealty.com **Booth Number:** 9

Minto Group

A Fully Integrated Real Estate Company offering New Homes & Condos, Rentals, Furnished Suites, Property and Investment Management. Established in 1955, The Minto Group is an award-winning, fully integrated real estate company. With expertise in home building, construction, property and investment management, we've built over 85,000 new homes, manage 15,000 multi-residential units and carry 2.7 million square feet of commercial space. Our investment management portfolio spans \$2.9 billion in assets. Today, with over 1,200 employees in Canada and the southern USA, Minto's offerings have grown to include new homes and condos, rentals, furnished suites, and property and investment management. With operations in Ottawa, Toronto, Calgary, Edmonton, Red Deer, London and the southern USA, we proudly create better places for people to live, work and play in the following areas:

-Rental homes and apartments, furnished suites and commercial space. As one of Canada's leading property management companies, our Minto Properties Operations team proudly manages multi-residential units and commercial space in Ottawa, Toronto, Calgary, Edmonton, Red Deer and London.

-New homes and condos in Canada. With more than 60,000 homes built in the Ottawa and Toronto area, our Minto Communities Canada division is dedicated to constructing high-performing new homes and condos, and has earned several industry awards and accolades.

-New homes and condos in the southern USA. As one of North America's leading builders with more than 25,000 homes built in Florida, we create a wide range of award-winning resort style master-planned communities to meet every lifestyle.

-Investment management through Minto Capital. Focused on generating superior risk-adjusted returns for investors across its \$2.9 billion portfolio, including proprietary capital as well as private equity funds and managed accounts with institutional partners.

Website: www.minto.com

Booth Number: 18

Municipal Property Assessment Corp (MPAC)

The Municipal Property Assessment Corporation (MPAC) is an independent, not-for-profit corporation funded by all Ontario municipalities. Our role is to accurately assess and classify all properties in Ontario, and with more than 1,700 employees in offices across the province, our assessors are trained experts in the field of property valuation. At MPAC, we know that maintaining work life balance is the key to fostering employee health, happiness and productivity. We offer generous vacation allowances, a self-funded leave program and flexible work arrangements to help ensure employees' unique needs are met both at work and at home.

Website: www.mpac.ca or www.aboutmyproperty.ca. **Booth Number:** 16

Oxford Properties Group

Established in 1960, Oxford Properties Group is the real estate arm of OMERS, one of Canada's largest pension funds with over \$85 billion in assets. Today, Oxford is a global platform for real estate investment, development and management, with almost 2,000 employees and over \$40 billion of assets that it manages for OMERS and on behalf of its co-owners and investment partners. Headquartered in Toronto, Oxford has regional offices in Calgary, New York, Boston, Washington, DC and London, each with a team of talented professionals with deep real estate expertise and local market insight.

Website: www.oxfordproperties.com **Booth Number:** 15

Realty Executives Complete Properties Inc.

Realty Executives Complete Properties Inc is a full service Real Estate Brokerage. As a brokerage we offer a Commercial/Leasing division and Residential/Investment division. We are looking for motivated individuals for all divisions. As a company we offer cutting edge technology, team/mentoring opportunities, very competitive commission packages, years of leadership in the real estate field both commercial and residential and international brand recognition. Come visit our booth for more information.

Website: www.realtyexecutives.ca **Number:** 10

RioCan Management Inc.

Since 1993, RioCan has developed communities while adhering to our guiding philosophies of integrity, candor, and responsiveness. We firmly believe that there is a home for every tenant, whether retail or residential, and that we succeed when they do. We build properties and partnerships for the long-term, with an eye to the future and a dedication to safety, ethics and community stewardship.

Website: www.riocan.com

Booth Number: 4

Skyline Group of Companies

Through Skyline's corporate social responsibility, environmental stewardship, and by working as a team with passion and drive, Skyline believes that it is an employer of choice in the real estate industry. We strive to reward employee competence, performance and promote employee well-being. Our workplace culture empowers staff at all levels of Skyline.

As a result of our continued growth we are seeking talented and dynamic individuals to make their mark in the fast paced, professional and fun environment. We are looking for Associate Property Managers, Property Management Administrators, and Accounting professionals among many others!

Come be a part of Skyline today - Building careers and communities!

Website: www.skylineonline.ca

Booth Number: 11

Tiree Facility Solutions Inc

Tiree Facility Solutions, Inc. is a management consulting company focused on providing solutions for infrastructure, real estate, assets and workspace. For over 17 years, Tiree has been providing real estate/property advisory and project management services to public and private sector clients, both nationally and internationally.

We are looking for Real Property Analysts to join our team in Ottawa. Analysts will be responsible for providing support for major real estate/property portfolio analysis, and providing high quality reporting deliverables to clients.

Website: www.tiree.ca

Booth Number: 12

Co-operative Education & Career Services



- Drop-in sessions available daily
- Resume & cover letter writing assistance
- Interview skills & preparation
- Online job postings (for full-time, part-time & contract jobs)
- Job & career fairs
- Further education planning
- Over 35 co-op majors
- Interest & personality assessment

Visit us, Building #54, (North of Rozanski)

www.recruitguelph.ca



**CO-OPERATIVE
EDUCATION &
CAREER SERVICES**