

# Bachelor of Commerce Management



## ABOUT THE PROGRAM

In this versatile and flexible major, you will gain strategic leadership and management skills that will enable you to work as an organizational leader in a wide range of industries. You will explore broad management topics such as project management, decision making, team motivation, negotiation and conflict management, while gaining the flexibility to explore courses in other business disciplines. This major is ideal for those who want a strong foundation in business with an emphasis in leadership and management studies.

## WHY CO-OP?

As a co-op student, you will gain relevant work experience, build professional networks and develop essential interpersonal skills needed to succeed in the workplace, all while getting paid and earning your university degree. University of Guelph's co-op program is unique due to the exceptional level of support provided, including a preparatory course, a personal connection with a Co-op Coordinator to assist you during the employment process, and targeted work term reports to help you develop relevant skills.

## COURSE SEQUENCING

In the Management co-op program, you will participate in four co-op work terms in addition to eight academic semesters throughout your five years at the University of Guelph. This sequencing is viewable below:

YEAR	FALL	WINTER	SUMMER
ONE	Academic	Academic	Off
TWO	Academic	Academic	Work
THREE	Academic	Work	Academic
FOUR	Work	Work	Off
FIVE	Academic	Academic	

## SAMPLE JOBS

Below are some examples of possible Management co-op positions.

### Project Management Assistant

Work with a project team taking ownership of daily / monthly / quarterly activities and longer-term projects. Tasks cover a broad spectrum, relating to general project management, scheduling & planning, analysis, and progress monitoring.

### Financial Analyst Intern

Support the Business Operations team by developing analytical tools, project evaluations and special projects, allowing you to make recommendations with supporting analysis on marketing, operations and sales activities. You will also have the opportunity to assist with the monthly preparation of budgets and financial & KPI reports.

### Risk Advisory Student

You will work directly with clients to help them improve their business' performance, leverage IT investments, protect financial assets, manage risk, and boost market confidence.

Additional Sample Jobs: Junior Consultant, Project Coordinator, Product Manager

## SAMPLE EMPLOYERS\*

- KPMG
- RBC
- PepsiCo
- Ontario Ministry of Agriculture, Food and Rural Affairs
- Fidelity Investments Canada

\*This shows a sample of recent co-op employers and will vary depending on employer recruitment needs. During a job search, students are encouraged to be actively engaged and are supported in establishing and maintaining their own personal contacts.

## SALARY INFORMATION

Students receive compensation from their employer for co-op work terms. The rate of pay will vary depending on a number of factors including the industry, the student's program of study, and work term level. For your reference, a Co-operative Education Salary Guide is available on our website, which provides hourly rates (averages and ranges) for each degree program.

## SKILLS & KNOWLEDGE ACQUIRED

Management co-op students exhibit strengths in the following key areas, developed through the combination of educational, extra-curricular and work experiences:

- How to make better decisions for your team and organization
- How to efficiently lead and manage a team
- Negotiate and manage conflict
- How to plan a strategic global project
- The economic, social and environmental impact of businesses